System		MSRP USD	Dialogue Sell Price	Remote Install Cost	Shipping	Adobe Compatible	BlueJeans Compatible	Zoom Compatible	Monitors Supported	Room Size	SIP	H.323
	Trio 8500 Collaboration Kit (PoE)	USD 1,839.00	USD 1,626.00	USD 200.00	USD 29.00	No	Yes	Yes	USD 1.00	Small	Yes	No
	1-Year Polycom Partner Premier Service (Required)	USD 60.00	USD 60.00									
	3-Year Polycom Partner Premier Service (Optional)	USD 160.00	USD 160.00									
	Trio 8800 Collaboration Kit (PoE)	USD 2,259.00	USD 1,996.80	USD 200.00	USD 29.00	No	Yes	Yes	USD 1.00	Small	Yes	No
	1-Year Polycom Partner Premier Service (Required)	USD 60.00	USD 60.00									
	3-Year Polycom Partner Premier Service (Optional)	USD 160.00	USD 160.00									
	Trio Accessories											
	Power Kit for RealPresence Trio 8800	USD 139.00	USD 166.00									
	RealPresence Trio Expansion Microphone Kit	USD 309.00	USD 370.00									
	GroupSeries 310 - Fixed Acoustic Camera	USD 2,999.00	USD 2,652.00	USD 847.20	USD 49.00	Yes	Yes	Yes	USD 1.00	Small	Yes	Yes
	1-Year Polycom Partner Premier Service (Required)	USD 371.00	USD 371.00									
	3-Year Polycom Partner Premier Service (Optional)	USD 999.00	USD 999.00									
	GroupSeries 310 - 4x PTZ Camera		USD 4,951.00	USD 847.20	USD 49.00	Yes	Yes	Yes	USD 1.00	Medium	Yes	Yes
	1-Year Polycom Partner Premier Service (Required)		USD 670.00									
	3-Year Polycom Partner Premier Service (Optional)		USD 1,815.00									
	GroupSeries 500 - Fixed Acoustic Camera		USD 5,727.00	USD 847.20	USD 49.00	Yes	Yes	Yes	USD 2.00	Small	Yes	Yes
	1-Year Polycom Partner Premier Service (Required)		USD 865.00									
	3-Year Polycom Partner Premier Service (Optional)		USD 2,338.00									
	GroupSeries 500 - 4x PTZ Camera		USD 7,855.00	USD 847.20	USD 59.00	Yes	Yes	Yes	USD 2.00	Medium	Yes	Yes
	1-Year Polycom Partner Premier Service (Required)		USD 1,150.00									
	3-Year Polycom Partner Premier Service (Optional)		USD 2,488.00									
	GroupSeries 500 - 12x PTZ Camera		USD 9,001.00	USD 847.20	USD 59.00	Yes	Yes	Yes	USD 2.00	Large	Yes	Yes
	1-Year Polycom Partner Premier Service (Required)		USD 1,320.00									
	3-Year Polycom Partner Premier Service (Optional)		USD 3,565.00									